

Press release

02.12.2016

Medical device company pro med instruments GmbH from Freiburg takes over production in Umkirch

Around 30 new employees, access to production know-how and reducing coordination effort increase the innovation of neurosurgery specialist pro med instruments from Freiburg.

pro med instruments GmbH (PMI), a company from Freiburg specialising in the development and sale of products for neurosurgery, has taken over Feinmechanik GmbH, a company specialising in the manufacture of medical devices. By purchasing this company based in Umkirch, PMI is fully integrating the areas of production and assembly into its company family. The number of employees has almost doubled.

"After more than 16 years of close cooperation and an already existing shareholding in Feinmechanik GmbH, the takeover of the remaining 75% is a logical and meaningful step. The production and assembly integration into the PMI family is an important and sustainable milestone for us," says PMI Managing Director Matthias Schüle.

Due to the integration of large parts of the added value and the minimised coordination effort, PMI is expecting an increase in flexibility and a significant reduction in the time to market. The company also sees opportunities in the newly gained access to production know-how. "This will further strengthen our innovation and ultimately be reflected in increased customer satisfaction," explains Matthias Schüle.

For him, the takeover of Feinmechanik GmbH is the crowning glory of an exceptionally successful year. In the spring he was able to acquire the externally held shares of PMI, totalling 50 per cent, and is therefore the sole shareholder of the company group.

Jörg Pfefferle was secured as the new Managing Director of Feinmechanik GmbH. Pfefferle was most recently the head of the development department at pro med instruments. Thanks to the long-standing cooperation and the high share of PMI orders in the overall capacity utilisation, both he and the employees of Feinmechanik GmbH are already well acquainted with the PMI products. PMI already makes up 80% of the turnover of Feinmechanik GmbH today, with a further 20% going to other customers. These will continue to be supplied in the usual high quality. Pfefferle has stressed that he is looking forward to the new responsibility and to working with the Feinmechanik GmbH team.

Bruno Heitzler, founder and former Managing Director of Feinmechanik GmbH, will, together with his wife Margrit, be available to the new management for the induction and transfer of their tasks.

2,659 characters

The Company

PMI concentrates on the development and sale of products for neurosurgery. Core products include cranial stabilisation and retractor systems for neurosurgical applications. In addition, the product portfolio offers a broad selection of accessory items, customer-specific products as well as a varied selection of non-stick bipolar forceps.

The top priority is to make a product available to the surgeon for the good of the patient, which offers them the maximum possible safety with the highest possible benefit. That's what the products of the DORO® brand stand for worldwide.

- Consolidated turnover 2015: €10.3 million
- The largest individual markets/regions are, with approx. 33% of the turnover, the EU, with approx. 32% Asia and with approx. 26% the USA
- Export quota 77%
- PMI products are sold in more than 70 countries

Photo credit:



Happy with the successful takeover (from left to right): Matthias Schüle, Jörg Pfefferle, Margrit and Bruno Heitzler.

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